

**TOLL-FREE HOTLINE MANNED  
BY RETIRED FARMERS**

## Service Helps Farmers Locate Equipment

"I got the idea a year and a half ago when I was looking for an IH hydrostatic tractor to feed cattle," says Karl Silverman, owner and founder of Ag-Find-It, a new equipment search company that helps find equipment for farmers and helps dealers — and other farmers — sell used machines.

Silverman says it's often hard to find exactly what you need in your own area. "I wanted an IH hydro with a cab, pto, 3-pt. hitch, and a loader with a grapple fork. We spent weeks looking through columns of ads in dozens of magazines and newspapers, and lots of money on the phone tracking down leads. That made me realize a centralized computer-based system was needed."

Ag-Find-It operates out of offices in Bismarck, N. Dak. Computers, which can handle up to 35,000 machinery listings, currently hold about 2,000 listings after just a month in opera-

tion. Most of the listings come from dealers but farmers can also list equipment in any category of farm machinery.

Although Silverman started in N. Dak., he says more than 20% of his calls come from outstate, and he plans to expand throughout the Midwest. Retired farmers man the phones, searching the computer banks for just the right machine. Listings contain complete information about each machine, answering most questions a prospective customer might ask. There's no charge to farmers looking for equipment. It costs \$9 to list one machine for one month. Rates decrease for commercial customers.

For more information, contact: FARM SHOW Followup, Ag-Find-It, 2900 E. Broadway, #6, Bismarck, N. Dak. 58501 (ph 701 224-8100; in N. Dak., call toll-free 800 247-1384).

### National Equipment Search Center

National Equipment Search Center, Fridley, Minn., works through dealers to provide farmers with nationwide lists of available equipment. Listings come into the national office and are available to dealers through a telephone hookup. Each month dealers get a catalog of available equipment that customers can thumb through. The catalog includes "equipment wanted" listings by farmers and dealers throughout the country.

"This system works great in other industries and it's working great in agricultural, too. It gives a local

dealer a national inventory to work from and provides the farmer with a wider range of equipment to choose from," says Pete Dicarolo, founder of the National Search Center. The company makes a commission on sales of equipment and also charges a membership fee to member dealers. Farmers can call the search center directly to place "equipment wanted" listings.

Contact: FARM SHOW Followup, National Equipment Search Center, 6401 University Ave. N.E., Suite 306C, Fridley, Minn. 55432 (ph toll-free 800 336-6372 or 612 572-0020).

### EXTRA WEIGHT FOR EXTRA TRACTION

## Wheel Weights For ATV's

New for 3 and 4-wheelers are wheel weights that give machines the extra weight and traction needed for moving snow and working in slippery conditions.

The weights, manufactured by Cycle Country Accessories Corp., Milford, Iowa, weigh 30 lbs. each and fit right on the ATV wheel.

Each weight attaches to a mounting bracket that's held in place on the wheel by two of the wheel's four lug nuts. Once the mounting bracket's installed, the weight can be put on, or removed, in seconds.

A set of two weights sells for \$65 and fits most ATV's with 4-bolt rims.

For more information, contact: FARM SHOW Followup, Cycle Country Accessories Corp., Rt. 1, Box 125, Milford, Iowa 51351 (ph 800 841-2222 or 712 338-2063).



Weights fit most ATV's with 4-bolt rims.

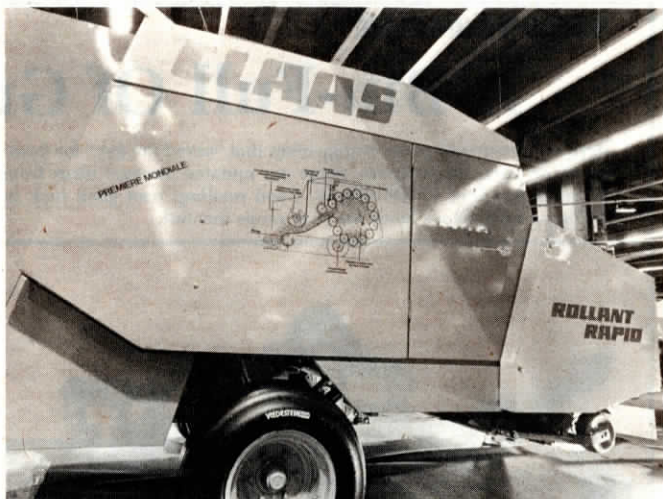


Photo courtesy Implement and Tractor

New non-stop Claas baler will make its U.S. debut this fall.

### GATHERS HAY IN SECONDARY CHAMBER WHILE BALE IS TIED AND EJECTED

## First Non-Stop Baler Now On The Market

It's a world's first! Claas of America, Inc., plans to introduce the first non-stop round baler at the Farm Progress Show this fall in Iowa. The baler was already introduced to the European market last spring at the SIMA farm show in Paris.

The baler is unique in that it ties and ejects its bale "on the go" without stopping. Totally computerized, the baler gathers hay in a secondary chamber during the short 6 to 10 seconds it takes to wrap and eject the just-finished bale.

Bob Brown, Claas product manager, told FARM SHOW the new Rollant Rapid baler uses the same fixed chamber equipped with rollers that's used on the company's other balers, and produces a similar 5-ft. dia. medium core bale with a high density outer layer. Like other Claas balers, it also wraps bales in a protective netting rather than twine.

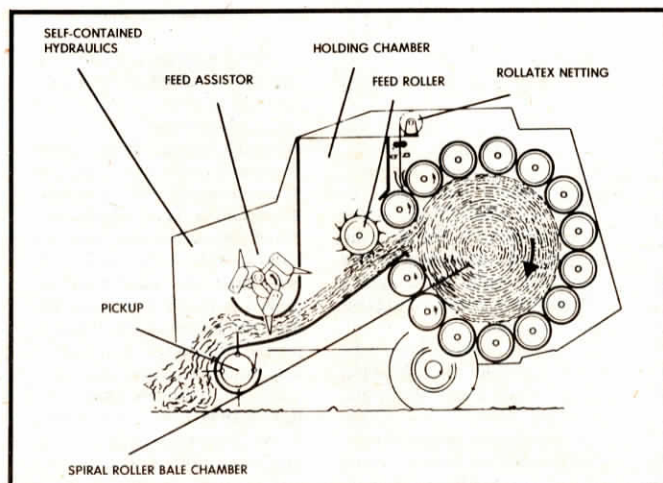
"A mini on-board computer con-

trols forming, wrapping and ejecting of the bale. A monitor in the cab lets the operator carefully monitor baler performance and override any of the functions manually. The baler is driven by its own pto-driven hydraulic motor," explains Brown.

In operation, hay is picked up by a conventional pickup reel and fed into the bale chamber by a force feed roller. Once formed, the bale chamber is sealed off while the bale is tied. During that period, hay builds up in a storage chamber just ahead of the bale chamber. Once the bale is ejected, the hay in storage again feeds rapidly into the bale chamber.

Brown says the baler weighs about 1/3 again as much as a conventional baler.

For more information, contact: FARM SHOW Followup, Claas of America, Inc., 3030 Norcross Dr., Columbus, Ind. 47201 (ph 812 342-4441).



While baler ties and ejects bale, hay is held in holding chamber just ahead of bale rolling chamber.