GIVES PRICES AND LOCATION OF 10,000 TRACTORS, COMBINES AND HEADERS

New Guide Helps Locate Used Tractors, Combines

"We've had tremendous interest. There's nothing else like it anywhere," says Bill Tiberend, distributor of the new "Locator Plus Handbook", a where-to-buy "blue book" guide on used tractors, combines and headers. The guide is published monthly by equipment dealers, farmers, bankers and anyone looking for equipment or who wants to get the latest prices as well as actual "where to buy" information.

The new equipment guide is the brainchild of Illinois dealer Bob Corley, who was tired of looking through dealers' newspaper ads to research the price of used equipment. So he decided to publish his own guide that would help other dealers locate or price used equipment.

His 4-person staff scans 55 newspapers, magazines and specialty farm publications for dealer display ads, collecting and organizing information by type and make. Each issue of the average 10,000 listings per issue gives the make, model, price and a dealer code that lets you look up the name and address of dealer in the back of the book.

"It gives us a quick reference," says Rob Roberts of Roberts Farm Equipment Co. in Lebanon, Ill. "We average out the prices to get an idea of what the market is. And it's a real time-saver if you don't have the implement your customer is looking for. This way, you can find it easily."

Bucket is equipped with 2-ft. long, independently controlled wings on each side.

INCREASE PRODUCTIVITY 50%

"Power Wing" Bucket For Front-End Loaders

A new "power wing" bucket equipped with 2-ft. long, independently controlled wings on each side increases bucket lifting speed by 50% and lets you do jobs you couldn't handle with a conventional bucket, according to Henke Mfg., Waverly, Iowa.

Each wing is independently powered by a 10-hp. hydraulic motor connected to the cab. The bucket, available in 4, 6, 7 and 8-ft. widths, quick attaches to the loader.

"Depending on wing position the bucket can be used as a V-plow, scraper, or close quarter cleanup tool," says Arnold Freund, director of sales and marketing. "The independent wing control lets you maneuver the bucket into close quarters such as feed stalls and around feed bunks and hog pens. It works great for handling materials like fertilizer, snow, and manure and for scooping up broken round bales in the field where you can squeeze the open wings around the loose hay. By mounting a bale spear in each wing you can also use it to move round bales."

The four models range in price from $1,800 to $3,600.

"Fenceless" Electronic Cattle Grazing System

It might not totally do away with the need for fences but researchers at the USDA experiment station near La Grande, Oregon, say their new "fenceless" grazing system will allow rotational grazing across big open range areas without the need for temporary fences.

Tom Quigley and Art Tiedemann have been working on their fenceless grazing system for several years. They've now reached the point where they're looking for manufacturers to work with them in developing final miniaturized working prototypes.

The system consists of a transmitter that installs in the middle of an area where you don't want the animals to graze. The transmitter sends a signal over a 360° area. Cattle wear radio-activated ear tags with electrical contacts touching their skin. If an animal wanders into the excluded area, the ear tag picks up the transmitter's signal which buzzes a warning sound. If the animal continues into the area, he gets a mild electric shock that continues repeatedly until the animal leaves the area.

"At first we tried just using an audio warning but they ignored it after a while. The shock catches their attention. So far it's worked with every animal we've tried it on," says Quigley. He notes that the shock delivered is much less than the shock of a typical electric fence, but cattle ears are very sensitive so it gets their attention.

The transmitter can be adjusted to work over a 1/4 to 1/2 mile radius area.

In tests Quigley says most cattle don't need electrical stimulaus after the first couple days. As soon as they hear the audio warning, they back off. The ear tags will be powered by 6-month batteries so they'll last nearly an entire grazing season before needing changing. Then they'll have to be replaced just like an ordinary tag.

Quigley says the electronic fencing system could be used for rotational grazing, rounding up cattle, or a temporary barrier during fence repair. But it probably won't eliminate conventional fencing around the perimeter of a grazing area because of the possibility that the transmitter could go off or that cattle from another ranch without ear tags could wander in.

BOLTS ONTO STEP BUFFER AND SECURES TIRE VERTICALLY BEHIND THE TAILGATE

New "Fold-Down" Spare Tire Carrier

New "fold-down" spare tire carrier bolts onto the step bumper of your pickup and secures the tire in a vertical position behind the tailgate where it's easy to reach, says Brightwater Products, Rochester, Minn.

"Most other spare tire carriers mount under the pickup bed where the tire is hard to reach and often difficult to remove because of rust and dirt buildup," says Ervin Matze, owner. "Our Port-A-Spare tire carrier eliminates those problems without interfering with visibility of the license plate or use of the hitch. It folds down out of the way whenever you want to use the tailgate."

The bracket can be adjusted to fit any size tire by repositioning a pin. Two models are available to fit small or large pickups as well as trailers. Both sell for $79.95. Dealer inquiries welcome.

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