

If you're looking for new ways to add to your bottom line, take a look at the money-making ideas featured here and on the next page.

If you've found or heard about a new income-boosting idea, we'd like to hear about it. Send details to: FARM SHOW Magazine, P.O. Box 1029, Lakeville, Minn. 55044 (ph 800-834-9665) or email us at: editor@farmshow.com.



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They Repair Metal Grain Bins On-Site

Identifying a gap in the grain bin repair sector, cousins Ryan and Mark Selzer approached local farmers with their ideas for tackling this issue. After receiving positive feedback, Prairie Bin Services began offering on-farm metal grain bin repairs in 2016.

The cousins started small, attending farm sales and salvaging old bins for rings, doors, and other parts. They also purchased an erection crane and bin-moving trailer.

"Depending on the location and situation, we bring the crane and the parts right to the farm site," Ryan says. "We lift the damaged bin and make the repairs. Sometimes, when there's only roof and upper damage, we'll take our bin-moving trailer and tip over the bin to finish the maintenance. Then we stand it back up."

Occasionally, they haul a bin to their home site to complete the work.

Prairie Bin Services deals mainly with Westeel and Goebel bins but has new parts for other models.

"We do a lot of salvage, so we have plenty of used pieces," Ryan says.

Ryan and Mark also sell new bins, build and install wooden floors, and add hoppers to existing setups. They operate within about an hour and a half driving distance from their headquarters.

Contact: FARM SHOW Followup, Prairie Bin Services, Box #926, Balgonie, Sask., Canada S0G 0E0 (ph 306-533-9099; priairiebinservice@gmail.com; www.priairiebinservice.ca).

Farm Sells Natural Soap Made From Tallow

Wolki Farms of Lavington, Australia, makes and sells pure tallow soap bars. "Tallow is beef fat. It can refer to back fat (trim) or suet (fat from around the kidneys)," says Jacob Wolki. "We use suet for our tallow soap as it has a milder scent, is easier to work with, and is more consistent."

Animal fats have been part of human hygiene practices for thousands of years. "We use tallow (and lard, which is pig fat) in soap because it creates a fantastic product that's especially valuable for people with sensitive skin or who want to avoid harsh unnatural chemicals," he says. "It's also a great way to get more value from a cow byproduct."

Tallow contains a high percentage of oleic acid, a natural skin conditioner. This non-essential fatty acid, which is also found in human sebum, has a range of positive effects, from moisturization to inflammation reduction. Thanks to its similarities to human sebum, oleic acid allows the body to better absorb vitamins and nutrients without clogging pores.

Wolki Farms makes its soap by adding a caustic soda to the tallow, creating a chemical reaction and setting it firm, a process known as curing. "This takes a couple of weeks," says Wolki. "The caustic



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soda 'cooks out' of the soap. Think about adding red wine to a pasta sauce, and the alcohol cooks out."

The resulting soap is sold for \$8 per bar on the farm's website. "Our Pure Tallow Soap is fantastic for conscientious consumers concerned about what they put on and in their bodies. It's soothing and effective, and you can rest assured that your skin is getting nourished by a product that's stood the test of time—animal fat."

Contact: FARM SHOW Followup, Wolki Farm, Jacob Wolki (eat@wolkifarm.com.au; www.wolkifarm.com.au).



"DynaHog parts are used to grind forages, straws, grains, wood and most other organic material," says CW Mill Marketing Representative Angie Lourance.

Company Specializes In Grinding Equipment

CW Mill Equipment began building alfalfa pelleting plants and hay grinding equipment in 1973. Large industrial wood grinders followed, and later, the company began manufacturing parts and services for all grinder makes and models.

Its DynaHog line is intended for swing-hammer-style applications, such as tub grinders, horizontal end-feed grinders, and gravity-feed hammer mills.

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Product lines boast high-performance screens to optimize swing-hammer-style processing in agricultural forage, pellet mill preparation, and forestry. CW Mill helps customize wear-resistant material types, thicknesses, hole sizes and shapes, web thicknesses, frame variations and machine fits.

Swing hammer listings are also adaptable with metals that meet and exceed the grinding industry's production requirements. Broad-base wider rod engagement hammers are

also offered for many machines to reduce hammer-to-rod wear and create a straighter running swing hammer.

Parts and services are available for brands such as Jones, Haybuster, WHO and others.

The company leverages its 50 years of advanced manufacturing science and industry experience to boost customer service.

"We also have multiple machines transported to our manufacturing plant for hammermill repair, rebuilds and other miscellaneous grinder maintenance," Lourance says. "Our fast order processing sets us apart from our competitors."

DynaHog brand products are manufactured in Sabetha, Kan., and are available throughout North America. CW Mills deals factory-direct for parts and services.

Contact: FARM SHOW Followup, CW Mill Equipment Co. Inc., 14 Commerce Dr., Sabetha, Kan. 66534 (ph 800-743-3491; sales@dynahog.com; www.cwmill.com).



More than 250 people attend the Powers Tractor School, hosted by Aumann Auctions, Inc., in Nokomis, Ill. Each April, demonstrations, interactive classes and discussions fill a whole day.

Auction Company Hosts Tractor School

Restoring vintage tractors is a hobby where ageless iron enthusiasts can always learn something new. And chances are, they'll find plenty of new ideas every year at the Powers Tractor School, started in 2022 by Aumann Auctions of Nokomis, Ill. The April event, named after legendary tractor restorer Dennis Powers, features demonstrations, interactive classes, discussions and stories.

Aumann's Marketing Director Tyson Reed says everyone who's tackled a restoration has a story, so there's plenty to go around with more than 250 people attending each of Aumann's previous schools. Reed says the event is open to anyone with a strong knowledge of old iron and those interested in getting involved.

Previous events' topics ranged from ignition mechanics to the basics of steam engine principles and functions. Presentations on collecting rare tractors and how to restore them have captivated the audience. Transporting precious restored tractors and large machinery has also been covered. Each year's

topics are different. Aumann provides a printed course manual describing each topic and some interesting literature from antique tractor books for those attending. Reed says the goal is to provide an interesting educational experience and a fun, unforgettable day.

The \$25 registration fee includes the opportunity to see a large display of different tractors, engines, signs and memorabilia at the company's Vintage Power Show-room. Aumanns also provides a hearty "Threshermans" lunch and giveaways. Tractor School is always held close to the company's early 20th-century (pre-1930) sale of vehicles, machinery, literature and parts.

Registration for the April 25, 2025, Tractor School is available online at threpe30auction.com.

Contact: FARM SHOW Followup, Aumann Auctions, Inc., 20114 Illinois Rt. 16, Nokomis, Ill. 62075 (www.aumannauctions.com).