Diversify and DIY! How To Make It In A World Of Failing Foreign Currencies And Tractors Too Big To Fix!

We are inundated with stories of doom and gloom about economies around the world run by folks with names we can't even pronounce. But there is a movement afoot. And it isn't anything to do with an "Occupation". It is the most American of movements, one of perseverance, innovation, diversification and success all placed squarely on the back of hard work and a DIY attitude.

After years of customers asking if they sold parts and where to get parts, the good folks at Jensales have decided to expand the services they offer and make the best of the modern tools for getting vintage parts. In this day and age of networked salvage yards, national parts distributors, and drop ship convenience how do you know if you are getting the right parts? The best way is to start with factory manuals.

After over 22 years of building relationships and providing the best in reproduction factory manuals, the obvious connection has happened. Jensales is making its entire library of nearly 20,000 manuals available to the best parts dealers in the country, working closely with them to get their customers exactly the information and manuals they need so they can make the best of the parts they are sourcing and get back in the field or finish that project in style. On the flipside modern communications make it possible for Tim the parts man at Jensales to not only get his customers the manuals they need but also the parts to get them going and successfully finish that repair. Best of all, when you DIY (do it yourself) you are able to save hundreds, sometimes thousands of dollars at a time when that will really make a difference.

Whether you are working or playing, having the right information will make your life easier and better. Now Jensales can get you the parts manual and the parts, a great two-for-one deal for the tractor fan. Jensales has the world's largest and most complete library of tractor/heavy equipment/implement manuals and their reproductions of OEM factory manuals cover most tractors, heavy equipment, and even the more popular implements out there.

Jensales' high-quality reproductions are of the Original Equipment Manufacturer manuals used when the tractor was new. An Operator's, Service, or Parts manual for your tractor, crawler, or implement will show you the right way to do any job and save you time and effort. They have numerous exclusive titles including the Farmall Super H service manual, JD L/LA/LI service manual, Oliver 3 volume service manual covering 11 models, Massey Harris 3 volume service manual covering 9 models, an Essential Shop Refer-



Jensales has more than 16,000 service manuals available for tractors, implements, and all kinds of heavy equipment.

ence Guide that should be in every shop, a nearly 1,000 page Magneto Encyclopedia, and hundreds more. These manuals make great gifts!

You can search the catalog and check out the free research tools on the Jensales website or, if you have question, they are always ready to help on their toll-free telephone line. If you are anywhere near Southern Minnesota, be sure to visit the Jensales' World Headquarters in Manchester, Minnesota. They would love to see you.

Contact: FARM SHOW Follow up, Jensales Inc., 200 Main Street, Manchester, MN 56007-5000 (ph 800-443-0625; fax 507-826-3777, tech x-3666, www.jensales.com).

Reader Inquiry No. 37

Spin Screed[®] The World's Lightest Power Roller Screed

After struggling with heavy, noisy and hard-to-clean vibrating screeds for over 30 years, concrete contractor, Joe Churchill developed the Spin Screed.

The 22-ft. roller screed is powered by electricity and can be carried and loaded on a truck by one person.

The Spin Screed consists of aluminum pipe up to 22-ft.long that is caused to spin opposite of the direction it is being advanced by a heavy-duty power unit, causing the concrete to roll up in front of the screed while leveling the high and low spots. Unlike a gas powered screed, the electric screed starts working in less than one second after you press the trigger. The aluminum pipe can be custom cut into lengths up to 22 ft. The operator is spared back pain, standing erect while using the Spin Screed.

Consistency of the concrete mix is not a factor. The Spin Screed can be used on stiff, low slump concrete of only 3 in. or on a wet mix. Unlike a vibrating screed that causes the aggregate to sink far below the surface, the Spin Screed leaves aggregate immediately below the surface, resulting in a high quality, durable finish that is less likely to scale off when exposed to freeze and thaw conditions.

For pouring concrete slabs wider that 20ft., simply set screed pipes on stakes to make multiple parallel passes with the Spin Screed. Because the

machine is so light, the stakes do not have to be capable of supporting much weight and can be placed 5 ft. or more apart.

The Spin Screed has been field tested for over ten years and is built of the finest quality components.

The Spin Screed continues to grow in popularity among both large and small contractors. See our Photo Gallery on the Spin Screed website to view job photos of the Spin Screed at work.



Spin Screed engineers have developed a "Gutter Builder" screed that can be used to build drive over curb and gutters and valley pans in a single pass.

Reasonably priced, the Spin Screed produces a durable surface in less time with less effort. For details, visit the Spin Screed website at www.spinscreed.com or call 888-329-6039 (Toll Free).

Reader Inquiry No. 38