

Trap Kills Flies Without Chemicals

Mark Bonacquisti liked the fly trap he bought for his cattle so much that he went back to the company and bought the rights to build and sell the trap. The Epps Biting Fly Trap uses no chemicals, bait or power to trap and kill biting flies. The flies do the job themselves when they drop into trays of water laced with dish soap.

"We had two black, thin-skinned mares, and biting flies were driving them crazy," explains Bonacquisti. "The Epps Trap eliminated the problem."

When he heard the company was dropping the fly trap, Bonacquisti contacted Alan Epp, the inventor, and obtained exclusive rights to manufacture and market it.

One trap will control biting flies over a 20-acre area, he says. The design uses black panels covered with clear plastic with room in between for the flies to fly in and land. As they circle what they think is a big warm-blooded animal, they hit clear plastic deflector arms between the two surfaces and fall into the catch trays.

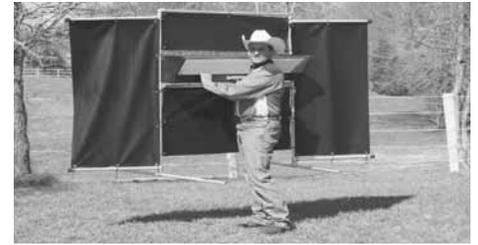
"All the soap does is break the surface tension of the water so the flies quickly

drown," says Bonacquisti. "We scoop out about a pound of flies every other day from our trays. We had a call from one customer who filled three large coffee cans full after three days of use."

Bonacquisti sells a permanent unit (5 by 7-ft.) that attaches to four T-posts and has two catch trays. It is priced at \$295 plus shipping. A new portable model (4 by 6-ft.) comes with a stand and a single tray. It can be held in place with sand bags. It sells for \$325 plus shipping. Both are wind rated to withstand 90 mph winds when properly installed.

"The portable stand is ideal for people who do rotational grazing or move horses from one pasture to another," says Bonacquisti. "They wanted a fly trap they could pick up and move. You can throw it in the back of a pickup with some sand bags and set it up in a minute."

The black panels are made from heavy-duty cargo covers and are a one-time investment. However, the clear plastic panels do have to be replaced due to exposure to the sun. Replacement sheets are only \$7.95, and



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Bonacquisti says they can last for three to four years in northern states with a short biting fly season. They may have to be replaced once a year in the far South where the biting fly season is longer.

"I know people who are still using units they bought more than 10 years ago," says Bonacquisti.

Contact: FARM SHOW Followup, Horseline Products, Inc., 1340 Jones Rd., Henderson, Tenn. 38340 (ph/fax 731 989-9963 or 800 208-4846; horselineproducts@att.net; www.horselineproducts.com).

Reader Inquiry No.54

Ever-Growing Demand For Gensco Tires

With the demand for ground use aircraft tires dramatically on the rise over the last several years, Gensco Aircraft Tires continues to hold the world's largest inventory of these tires for ag use.

"We constantly buy aircraft tires from all over the world," says John Kross, Gensco owner and president.

"American and Canadian farm equipment manufacturers continue to increase the use of aircraft tires, as do their counterparts in Italy, Spain, France, Holland and many other countries. This rising worldwide interest means that the use of Gensco tires grows significantly every year as customers demand the superior quality and economical pricing of aircraft tires."

For more than 50 years, Gensco has sold recycled aircraft tires and ready-to-bolt-on wheel assemblies for use on agricultural equipment such as tractors, mowers, cutters and shredders, grain carts and wagons, backhoes, skid steers, scrapers, forklifts, and for other construction or industrial applications.

"Our tires give virtually flat-free service," Kross says. "We call them thorn-proof, but that includes stalks, stubble and rocks. They also have exceptional weight-bearing capacity." The reason is that aircraft tires have

as many plies in the sidewalls as they do in the tread. Also, they have a natural rubber construction that does not weather or dry-out, unlike synthetic rubber mixes used in conventional farm and implement tires.

"Because of the stringent requirements of commercial aviation, these tires are the best-built in the world. They have to be," Kross emphasizes. They are extremely durable and serviceable. In fact, some customers tell us that they still have Gensco tires on their equipment after 20 years.

"We believe that word of mouth is our finest testimonial. Our reputation and business have been built one customer at a time since 1953. A large part of our service is answering simple questions, and we want our customers to know that we are here to help them, not just to sell them," Kross says.

Gensco's ever popular 9.5L15, 16 ply, replacement is joined now with the new 11L15, 26 ply, replacement assembly as Gensco's most sought after tire and wheel assemblies. Gensco offers a complete line of most implement tires.

Gensco now has 3 full-service facilities. Their corporate office and warehouse is at 3400 Highway 60 South @ County Road 140 in Wharton, Texas 77488 (ph toll-free 1-800-828-3350). Gensco also has a full-



service location in Alabama at 530 West 23rd Street, Anniston, Alabama 36201 (ph 1-800-847-8473). Gensco's newest location is in California at 6678 Ave 304, Visalia, California 93271 (ph 1-877-663-5303). Gensco continues to pass freight discounts along to the customer and never includes a handling charge.

"We look forward to the future with great anticipation," Kross concludes. For more information, please call us (1-800-828-3350) and request a free 12-page catalog.

Reader Inquiry No.53